OpenCloseDoor Pte Ltd

Enterprise Business Solutions
Assignment 1
Team 5

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Where Are We?

ASAP Roadmap

1. Project Preparation
2. Business Blueprint
3. Realization
4. Final Preparation
5. Go Live & Support

Continuous Improvement
Where Are We?

Is implementation feasible??

- General Settings & Master Data
- Project IMG
- Solution Demo
- Verify and Accept
Agenda

- Introduction & Business Scenario
- Organizational Structure
- Master Data
- Transactions

» Challenges
» Learning Outcomes
OpenCloseDoor Pte Ltd is a distributor of doors and grills, established in Singapore.

- Purchases doors and grills from manufacturers in China.
- Wholesaling to construction companies in Singapore and Brunei market.
Business Scenario

- Increasing amount of customers, vendors and variety of products
- Unable to track the status of customer’s orders and purchase orders
- Wants visibility of information throughout all the departments in the company
Business Scenario

China

Grilling Company
(Grill Manufacturer)

VDoor Manufacturer
(Door Manufacturer)

Singapore

OpenCloseDoor Pte Ltd
Singapore
(Our Company)

Doors Plant
Grills Plant

Koh Brothers
(Customer 1)

Brunei

AsiaBuilders
(Customer 2)
Master Data

Customers

Koh Brothers Construction Pte Ltd (SG)
AsiaBuilder Pte Ltd (Brunei)

Vendors

Grilling Company
VDoor Manufacturer

Materials

Grade A Glass Door
Plain Wooden Door
Aluminum Grill
Organization Structure (Sales)
Client: 635

Company code: CC10

Sales Organization (SG):
- SO10
  - WH
  - Division (Door) D1
  - Division (Grills) D2

Sales Organization (BR):
- SO20
  - WH
  - Division (Door) D1
  - Division (Grills) D2

Distribution Channel (Wholesale)

Organization Structure (Sales)
Organization Structure
(Sales)

- 2 Sales Organizations
  - Brunei
  - Singapore

- Distribution channel – wholesale

- Divisions
  - Doors
  - Grills
Create a common division

- Combine 2 divisions (doors & grills) into a single division
- Allow each customer to buy from both division (doors and grills) without duplicating our customer master data
## Change View "Org.Unit: Divisions per Sales Org.- Assign Master Data"

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Benefits of Using Common Division

Assigning Pricing Procedure

Assigning Customer
Organization Structure (Purchasing)
Organization Structure (Purchasing)

Client 635

Company code CC10

PL10

Plant – SG (Door)

PO10

Purchasing Organization

PL20

Plant – SG (Grill)

S010

Shipping point

P10

Purchasing group (Doors)

P20

Purchasing group (Grills)

S020

Shipping point

LA

Loading point (Metal)

LB

LA

Loading point (Wooden)

LA

Loading point (Glass)
Organization Structure (Purchasing)

- Company specific purchasing
  - 1 Purchasing Org. (PO) for company
  - 2 Purchasing Group in 1 PO
    - 1 in-charge of purchasing doors
    - 1 in-charge of purchasing grills

- 2 Plants to 1 PO
  - 1 plant for storing doors
  - 1 plant for storing grills
Organization Structure (Purchasing)

- Each plant has 1 shipping point
- Door Plant has 2 loading point
  - 1 for loading glass doors
  - 1 for loading wooden doors
- Grill Plant has 1 loading point
  - For metal grill
Demo: Transactions
Sales

Purchasing

1. Create Purchase Requisition
2. Create Purchase Order
3. Create Goods Receipt for Purchase Order
4. Create Invoice Receipt from Vendor
5. Post Payment to Vendor
6. Display Vendor Line Items
Beyond the lab

1. Creating Order Inquiry (SD)
2. Create Quotation (SD)
3. Creating Purchase Requisition (MM)
4. Combining 2 PR to 1 PO (MM)
Challenges

- Insufficient knowledge of SAP
  - Developed various business scenarios that were almost impossible for us to implement on SAP
    - Lack of knowledge of the capabilities and inflexibilities of SAP.
  - Eg. Partial payment, automating consolidated sales order
Challenges

Complexities in configuration

- Most configuration steps are dependent.
  - Difficult to make amendments / undo configured steps.

- Disability to undo the configuration steps,
  - Having to redo for multiple times.

- Could not fully comprehend error messages
Learning Outcome

1. Understanding a company’s organization structure
2. Basic configuration of SAP
3. Realization of complexities in implementing SAP in companies
4. Interaction between data in SAP systems
The End